

November 8, 2023

Cedar Falls community School District
1002 West 1st Street
Cedar Falls, IA 50613

INVISION

Dr. Andy Pattee:

Re: Cedar Falls High School Furniture

Below is a summary of the proposals received at our November 1, 2023 bid opening. The recommendations that follow are offered after review with you, Denelle Gonnerman and Rick Gersema.

Selected Bid Summary	Low Bid Amount	Bidder	Recommendation	Comments
1. 9to5	\$63,481.22	Office Concepts	Accept	
2. CLASSROOM SELECT	\$33,348.02	Premier F&E	Accept	
3. CLINTON	\$3,559.21	Premier F&E	Accept	
4. ERG (L-4)			Do Not Accept	Alternate product pricing is lower
4a. ERG (L-5, L-6, L-13)			Do Not Accept	Alternate product pricing is lower
4b. NATIONAL OFFICE FURNITURE (LOUNGE ALTERNATE: L-4)			Do Not Accept	Alternate product pricing is lower
4c. NATIONAL OFFICE FURNITURE (LOUNGE ALTERNATE: L-5, L-6, L-13)	\$158,572.40	Office Concepts	Accept	
4d. STEELCASE (LOUNGE ALTERNATE: L-4)	\$76,169.83	Kirk Gross	Accept	
5. GRAND RAPIDS	\$16,329.85	Office Concepts	Accept	
6. FLEETWOOD	\$148,433.00	Workspace	Accept	
6a. FLEETWOOD (M-2 ONLY)	\$28,112.00	Workspace	Accept	
6b. MEIN (ALTERNATE: M-2 ONLY)			Do Not Accept	Base bid product pricing is lower
7. FOMCORE	\$13,128.87	Premier F&E	Accept	
8. HI5	\$347,196.00	Workspace	Accept	
9. HIGHTOWER	\$24,514.41	Kirk Gross	Accept	
10. HON	\$524,536.26	Workspace	Accept	
10a. HON (TYPICAL TEACHER COLLAB ALTERNATE: Deduct for Non-Powered workstations)			Do Not Accept	* Further evaluation to determine if district will accept this Deduct Alternate
10b. HON (ALTERNATE D-6: Deduct for Non-Powered workstations)			Do Not Accept	* Further evaluation to determine if district will accept this Deduct Alternate
11. KI	\$674,113.68	Kirk Gross	Accept	
12. LANDSCAPE FORMS	\$95,702.95	Kirk Gross	Accept	
13. MAGNUSON GROUP	\$21,200.82	Office Concepts	Accept	
14. MEDIA TECHNOLOGIES	\$4,354.19	Premier F&E	Accept	
15. MEIN (C-2 ONLY)			Do Not Accept	Alternate product pricing is lower
15a. KI (C-2 ALTERNATE)	\$33,652.20	Kirk Gross	Accept	
16. NATIONAL OFFICE FURNITURE (L-8 ONLY)	\$20,636.16	Office Concepts	Accept	
17. SIT ON IT	\$36,879.00	Office Concepts	Accept	
18. STEELCASE (All items EXCEPT C1 & C3)	\$58,303.65	Kirk Gross	Accept	
18. STEELCASE (C1 & C3 ONLY)			Do Not Accept	Alternate product pricing is lower
18a. KI (C-1 & C-3 ALTERNATE)	\$203,150.41	Kirk Gross	Accept	
19. WENGER	\$22,492.48	Workspace	Accept	
20. WISCONSIN BENCH	\$62,676.70	Premier F&E	Accept	
Total	\$2,670,543.31			Total is lower than budget pricing

General Notes

We received competitive bids from various companies for Cedar Falls High School Furniture. The bid amounts are within the expected costs for the work.

The specification allows the owner to accept furniture bids per manufacturer category, not overall low bid per supplier.

In summary, we recommend accepting the base bids and alternates as indicated above for a total contract amount at \$2,670,543.31

Each bidder is a reliable and experienced furniture supplier that has successfully worked on projects for Cedar Falls Community School District and/or other institutions in the area. We are confident that they will provide the quality of work that the district expects.

Please let us know how you plan to proceed. As always, we are glad to meet with you to discuss this in more detail.

Attached is the bid tab for your reference.

Sincerely,

Kindra Christensen, IIDA
Interior Designer

DATE

PROJECT

PROJECT #

BUDGET

November 1, 2023

Cedar Falls CSD - Cedar Falls High School Furniture

19116

\$3,000,000

BID TABULATION

INVISION

Bidding Company Location		Kirk Gross Waterloo, IA		Office Concepts Waterloo, IA		Premier Furniture & Equipment Waverly, IA		Dew el		Workspace Cedar Falls, IA				Notes
Bid Bond	X	X		X		X		X		X				
Addenda 1 Accepted Dated 10/20/2023	X	X		X		X		X		X				
Addenda 2 Accepted Dated 10/26/2023	X	X		X		X		X		X				
Addenda 3 Accepted Dated 10/30/2023	X	X		X		X		X		X				
Manufacturers	Selected X		Selected X		Selected X		Selected X		Selected X					
1. 9to5		\$66,088.07	X	\$63,481.22	opted to withdraw bid	\$57,763.64				\$65,703.00				
2. CLASSROOM SELECT					X	\$33,348.02								
3. CLINTON					X	\$3,559.21				\$4,120.00				
4. ERG (L-4)		\$160,795.42		\$152,844.74		\$171,516.16				\$140,337.00				Base bid for L-4 (Co-Learning modular lounge unit)
4a. ERG (L-5, L-6, L-13)		\$228,881.63		\$219,666.17		\$244,264.70				\$198,288.00				Base bid for L-5, L-6, L-13 (Cafeteria booths and other lounge units)
4b. NATIONAL OFFICE FURNITURE (LOUNGE ALTERNATE:L-4)		\$99,278.89		\$91,881.66										Alternate for L-4 (Co-Learning modular lounge unit)
4c. NATIONAL OFFICE FURNITURE (LOUNGE ALTERNATE: L-5, L-6, L-13)		\$173,962.20	X	\$158,572.40										Alternate for L-5, L-6, L-13 (Cafeteria booths and other lounge units)
4d. STEELCASE (LOUNGE ALTERNATE: L-4)	X	\$76,169.83												Alternate for L-4 (Co-Learning modular lounge unit) * Note: new fabric selection will need to be made
5. GRAND RAPIDS		\$16,561.63	X	\$16,329.85						\$17,378.00				
6. FLEETWOOD (ALL STORAGE ITEMS S-# ONLY)									X	\$148,433.00				
6a. FLEETWOOD (M-2 ONLY)									X	\$28,112.00				
6b. MEIN (ALTERNATE: M-2 ONLY)						\$41,356.41								
7. FOMCORE		\$14,150.67		\$13,888.33	X	\$13,128.87				\$15,030.00				
8. Hi5		\$354,881.29							X	\$347,196.00				
9. HIGHTOWER	X	\$24,514.41								\$24,930.00				
10. HON									X	\$524,536.26				
10a. HON (TYPICAL TEACHER COLLAB ALTERNATE: Deduct for Non-Powered workstations)										-\$32,895.00				Deduct Alternate for non-height adjustable workstations

Bidding Company Location		Kirk Gross Waterloo, IA		Office Concepts Waterloo, IA		Premier Furniture & Equipment Waverly, IA		Dew el		Workspace Cedar Falls, IA				Notes
10b. HON (ALTERNATE D-6: Deduct for Non-Powered workstations)										-\$3,480.00				Deduct Alternate for non-height adjustable workstations
11. KI	X	\$674,113.68				\$754,196.26								
12. LANDSCAPE FORMS	X	\$95,702.95								\$99,112.00				
13. MAGNUSON GROUP		\$21,986.83	X	\$21,200.82		\$23,515.07				\$23,080.00				
14. MEDIA TECHNOLOGIES					X	\$4,354.19				\$4,430.00				
15. MEIN (C-2 ONLY)						\$90,384.31		\$72,608.72						
15a. KI (C-2 ALTERNATE)	X	\$33,652.20				\$38,007.41								
16. NATIONAL OFFICE FURNITURE (L-8 ONLY)		\$22,826.20	X	\$20,636.16										
17. SIT ON IT		\$91,866.48	X	\$36,879.00						\$48,575.00				
18. STEELCASE (All items EXCEPT C1 & C3)	X	\$58,303.65								\$370,684.00				
18. STEELCASE (C1 & C3 ONLY)		\$259,692.86												
18a. KI (C-1 & C-3 ALTERNATE)	X	\$203,150.41				\$229,815.16								
19. WENGER						\$24,580.24			X	\$22,492.48				
20. WISCONSIN BENCH					X	\$62,676.70				\$71,531.00				
TOTAL PER BIDDING COMPANY		\$1,165,607.13		\$317,099.45		\$117,066.99		\$0.00		\$1,070,769.74		Project Total (Includes Lowest Bid Per Manufacturer)	\$2,670,543.31	