

Cedar Falls Community Schools  
1002 West First Street  
Cedar Falls, Iowa 50613

BUS BID REPORT

**Base Bid for 84 Passenger Front Engine Transit School Bus**

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid (2 buses)	No Bid	\$322,538.00	No Bid
Less Trade-In Bus #23		(\$2,500.00)	
Less Trade-In Bus #36		(\$2,000.00)	
Extended diesel engine warranty		NA	
Front axle air ride suspension		\$2,362.00	
Undercarriage storage compartments		\$4,325.00	
Rear backup camera system, installed		Included	
<b>TOTAL PRICE FOR TWO BUSES</b>	No Bid	\$324,725.00	No Bid

Recommend acceptance of low bid by School Bus Sales. Both buses will have air ride suspension and camera system. Only one bus will be ordered with undercarriage storage compartments.

**Cedar Falls Community School District  
Detail Comparison of Transit School Bus Bid  
December 3, 2024**

Item	Original Specification	Hoglund Bus Sales Marshalltown, Iowa	School Bus Sales Waterloo, Iowa	Truck Center Comp. Omaha, NE
Bus Brand	Cummins ISB 220 hp	No Bid Submitted	BlueBird T3FE4004	No Bid Submitted
Engine			Cummins ISB	
Engine horsepower			6.7L 6 cyl 260 HP @2400 RPM	
Air Brakes	Required		Yes	
Black Steel Rims	Required		Yes	
100 Gallon Fuel Tank	Required		Yes	
750 Watt Block Heater	Required		Yes	
Three Batteries	2100 CCA or Greater		Yes	
Battery Disconnect Switch	Required		Yes	
Ammeter	Required		Yes	
Armor Coated Bumpers Front and Rear	Required		Yes	
Tilt and Telescoping Steering Wheel	Required		Yes	
Three Auxiliary fans	Required		Yes	
Back Up Camera with in Dash Display	Required		Yes	
Side and Rear Windows Tinted	Required		Yes	
Gray Floor with Koroseal Studded Step Treads	Required		Yes	
Brown Passenger Seat Covers with Lap Shoulder Belts	Required		Yes	
First Three Rows, Both Sides, include Child 3 pt. Harness	Required		Yes	
Curved Two Piece Windshield	Required		Yes	
Overhead Emergency Equipment Compartment	Required		Yes	
Heaters - Front Drivers	90,000 BTU		Yes/ 12,000 BTU	
Heaters - Mid-Ship	50,000 BTU		Yes/ 80,000 BTU	
Heaters - Rear with Booster Pump	50,000 BTU		Yes/ 80,000 BTU	
Electric Stop Sign	Required SMI Defender Series		Yes	
LED Exterior Lights	Required		Yes	
Exterior Mirrors Heated	Required		Yes	
Roof Hatches	Spheros Low Profile		Yes	
School Name on Both Sides of Bus	Required		Yes	
Bus Number by Entrance Door, Front and Rear	Required		Yes	
Vinyl Snap on Weather Front for Radiator and Grille	Required		Yes	
REI Camera System	Required		Yes	
A. HD5 Series 1200 DVR 500 GB Hard Drive	Required		Yes/ HD6 Compatible	
B. Five Cameras, Four Side Mount, One External	Required		Yes	
C. Ext. License Plate Camera with Event Marker	Required		Yes	
List Price for 2 buses		\$0.00	\$322,538.00	\$0.00
Less Trade-in #23		\$0.00	\$2,500.00	\$0.00
Less Trade-in #36		\$0.00	\$2,000.00	\$0.00
Net Cost of Bus - Delivered		\$0.00	\$318,038.00	\$0.00
Add cost for undercarriage storage compartment (X1)		\$0.00	\$4,325.00	\$0.00
Add cost for rear backup camera system, installed (x2)		\$0.00	\$0.00	\$0.00
Add cost for front axle air ride suspension (x2)		\$0.00	\$2,362.00	\$0.00
Net Cost of Diesel Bus Delivered		\$0.00	\$324,725.00	\$0.00

**Cedar Falls Community School District  
1002 West First St.  
Cedar Falls, Iowa 50613**

**NOTICE OF TRANSIT SCHOOL BUS BID  
BIDDING INSTRUCTIONS**

November 8, 2024

Sealed proposals will be received by the Board of Education of the Cedar Falls Community School District until 10:00 AM (CST), Monday, November 25, 2024, for furnishing two (2) 2024 or 2025 model year new front engine transit school bus chassis and body to be completely equipped, manufactured, painted, and delivered to the school district by August 1, 2025.

Throughout these documents and specifications, the term "District" or "Owner" refers to the Cedar Falls Community School District. The term "vendor", "bidder", or "dealer" refers to the firm submitting a quotation for products or services to the District.

**ALL BUS BODIES AND CHASSIS SHALL MEET OR EXCEED ALL OF THE SPECIFICATIONS FOR SCHOOL BUS BODIES AND CHASSIS CURRENTLY IN EFFECT IN IOWA, AND THE ADDITIONAL SPECIFICATIONS ATTACHED.**

The School District will execute all necessary exemption forms submitted to it to establish any tax exemption to which it may be entitled as a public school district.

Bids may be made on forms supplied by the School District, or upon forms submitted by the bidder, provided that the bid shall include all items and descriptions thereof, and alternates which bidder wishes to submit a quotation, as contained in the forms provided by the School District.

The contract between the awarded bus dealer and the District may be canceled or annulled by the Cedar Falls Community School District Board of Education in whole or in part by written notice of default to the dealer upon non-performance or violation of contract terms. An award may be made to another bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the defaulting dealer shall be liable to the District for costs to the District in excess of the defaulted contract price. Failure of the dealer to deliver materials or services within the time stipulated on this bid, unless extended in writing by the Director of Business Affairs of the Cedar Falls Community School District, will also constitute as contract default.

Proposals will be received until 10:00 AM (CST), Monday, November 25, 2024, at the James L. Robinson Administration Center, 1002 West First St., Cedar Falls, Iowa at which time the bids will be opened and read aloud. All quotations received shall remain firm and without change in cost for a period of sixty (60) days after the bid opening date. Bid envelopes are to be marked "TRANSIT SCHOOL BUS BID". Once a bid is opened, it may not be withdrawn without the consent of the District. Bidders are advised that the District is not responsible for the late delivery of bids by any delivery service, for any reason. Bid proposals arriving after the specified time and place will be returned to the bidder unopened. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable.

Notification of delivery of the completed school bus should be made five (5) days in advance in order that payment may be made at the time of delivery. If the District is not properly notified, payment may not be made upon delivery. This payment, however, does not exclude the dealer from insuring that the bus body and chassis comply with all state and federal regulations, from any delivery setup that is required, from conducting an instructional in service of the operation of the vehicle, and performing any or all factory or extended service warranties (parts & labor) that accompanies the bus.

Upon request from the Iowa Department of Education, successful bidder must verify that chassis meets minimum standards for axles, brakes, exhaust system, noise level, horn, power and grade ability, and springs and body construction.

The Board of Education will make a final decision at its December 9, 2024 regularly scheduled board meeting. The Cedar Falls Community School District reserves the right to accept or reject any or all bids, or any part thereof, to waive informalities, technicalities and accept alternates as bid if it so desires. Bid may be rejected if the cost of this bid exceeds budgetary limits as established by District.

Dated in Cedar Falls, Iowa this 8<sup>th</sup> day of November, 2024.

CEDAR FALLS COMMUNITY SCHOOL DISTRICT  
Cedar Falls, Iowa 50613

Denelle Gonnerman  
Chief Financial Officer

Enclosures

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**TRANSIT SCHOOL BUS SPECIFICATIONS**

Sealed bids will be received by the Board of Education of the Cedar Falls Community School District, Cedar Falls, Iowa, up to 10:00 AM (CST), Monday, November 25, 2024, at the James L. Robinson Administration Building for two (2) eighty-four (84) passenger front engine transit type school bus in accordance with the most recent State of Iowa School Bus Body and Chassis Requirements, and the following added conditions and specifications:

**Year, Make & Model of Bus:** \_\_\_\_\_

**Diesel Engine Size:** Base Bid – Cummins ISB 260 6.7L 260 hp 6 cyl.

Engine must be equipped with fuel filter heaters.

Engine must have minimum five year/100,000 mile warranty.

\_\_\_\_ Model \_\_\_\_ Cu. In. \_\_\_\_ Cyl. \_\_\_\_ Rated HP at \_\_\_\_ RPM \_\_\_\_ Torque at \_\_\_\_ RPM

Engine shall be mounted in the front of the bus **only!**

Engine shall be set for bus to maintain a speed of 75 mph when traveling interstate highways.

Additional specifications are as follows:

1. Air brakes
2. Black steel rims
3. 100 gallon fuel tank
4. 750 watt block heater
5. Three batteries with 2100 CCA
6. Battery disconnect switch
7. Ammeter
8. Armor coated bumpers front and rear
9. Tilt and telescoping steering wheel
10. Three auxiliary fans
11. Back up camera with in dash display
12. Side and rear windows tinted
13. Gray floor with koroseal studded step treads
14. Brown passenger seat covers with lap shoulder belts
15. First three rows, both sides, to have integrated child 3 point harnesses
16. Curved two piece windshield
17. Overhead emergency equipment compartment
18. Heaters
  - a. 90,000 BTU left front
  - b. 50,000 BTU mid-ship
  - c. 50,000 BTU rear with heater booster pump
19. Electric stop sign to be SMI Defender series

20. LED exterior lights
21. Exterior mirrors heated
22. Roof hatches to be Spheros low profile
23. School name on both sides of bus along belt line. Bus numbers by entrance door, front, and rear
24. Vinyl snap on weather front for radiator and grille
25. REI Camera System
  - a. HD5 Series 1200 DVR 500 GB Hard Drive
  - b. Five cameras, four side mounted internal and one mounted external
  - c. External license plate camera with event marker

District will trade-in the following school buses:

Bus #23, 2011 Blue Bird All American, 84 passenger transit diesel engine school bus with 116,795 miles.

Bus #36, 2010 Blue Bird Vision, 64 passenger diesel engine school bus with 117,173 miles.

All mileage is as of November 1, 2024 and buses will be traded-in AS IS.

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**TRANSIT SCHOOL BUS BID PROPOSAL FORM**

Proposal of \_\_\_\_\_ (Bidder) doing business  
at \_\_\_\_\_, to the Board of Education, Cedar Falls Community School  
District, Cedar Falls, Iowa (District).

The bidder, in compliance with bidding instructions and specifications, together with any Addendum(s), submits the following bid for the purchase of two (2) 84 passenger front engine transit school bus, to be constructed, painted, and delivered to the District by August 1, 2025. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable. Exact bidder's specifications and information must be attached to this document.

Price of bus Delivered to Cedar Falls, Iowa	_____	Each	_____	Total
Trade-in value of Bus #23	_____			
Trade-in value of Bus #36	_____			
Net Cost of two (2) Buses	_____			
Additional cost for extended engine warranty of 10 years/200,000 miles, all parts and labor with zero deductible warranty.	_____	Each		
Additional cost for front axle air ride suspension	_____	Each		
Additional cost for undercarriage storage compartments. Cubic foot capacity is _____	_____	Each		
Additional cost for rear backup camera system, installed	_____	Each		

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized By

\_\_\_\_\_  
Address

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Signature