


Cedar Falls Community School District



School Bus Bid Results
January 13, 2020

General School Bus Specifications

- Bid 4 school buses

- Two 84 student capacity school buses

- Transit style – front engine
 - Cummins 6.7L diesel engine
 - Additional cost for front air ride suspension
 - Additional cost for undercarriage storage compartment (1 unit)
 - Additional cost for rear backup camera system

- One 65 student capacity school bus

- Conventional style – front engine
 - Engine Size - Cummins 6.7L
 - Additional cost for rear backup camera system
 - Additional cost for propane

- One conventional school bus with wheelchair lift

- Conventional style – front engine
 - Engine Size - Cummins 6.7L
 - Additional cost for rear backup camera system
 - Additional cost for propane

- Chassis & body are required to meet or exceed all specifications for school bus bodies and chassis as established by the Iowa Department of Education plus additional District requirements.

Trade-in units

- 2004 84 passenger transit bus with 148,148 miles
- 2006 84 passenger transit bus with 105,593 miles
 - Mileage as of November 1, 2019

Bid Summary

Base Bid for Front Engine Transit School Bus Body & Chassis

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid (for two 84 passenger)	No bid received	\$227,734.00	\$225,778.00
Less Trade-In Bus #10		\$2,500.00	\$2,400.00
Less Trade-In Bus #30		\$3,000.00	\$2,800.00
Extended engine warranty (per bus)		NA	\$4,300.00
Front axle air ride suspension (per bus)		\$752.00	NA
Undercarriage storage compartment (per bus)		\$2,950.00	\$1,575.00
Rear backup camera (per bus)		Included	\$500.00
TOTAL BID (for two buses with options as noted)	\$0.00	\$226,688.00	\$223,153.00

Bid Summary

Base Bid for Conventional School Bus

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid	\$93,865.00	\$94,755.00	\$98,422.00
Extended engine warranty	\$4,700.00	NA	\$4,300.00
Rear backup camera	\$500.00	Included	\$500.00
Propane in lieu of diesel	\$9,794.00	\$4,900.00	\$11,450.00
TOTAL PRICE	\$108,859.00	\$99,655.00	\$114,672.00

Bid Summary

Base Bid for Conventional School Bus with Wheelchair Lift

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid	\$99,879.00	\$102,379.00	\$102,765.00
Extended engine warranty	\$4,700.00	NA	\$4,300.00
Front axle air ride suspension	NA	\$726. diesel only	NA
Rear backup camera	\$500.00	Included	\$500.00
Propane in lieu of diesel	\$10,020.00	\$4,900.00	\$11,450.00
TOTAL PRICE	\$115,099.00	\$107,279.00	\$119,015.00

Recommendation

- School Bus Sales, Waterloo, IA
 - 2 Transit School Buses: \$226,688

- School Bus Sales, Waterloo, Iowa
 - Conventional Propane: \$99,655
 - Conventional Propane with Wheelchair lift: \$107,279

- Payment from 2020/21 school year Physical Plant & Equipment Fund and Volkswagen Environmental Mitigation Trust