

Cedar Falls Community Schools
1002 West First Street
Cedar Falls, Iowa 50613

BUS BID REPORT

Bid for three conventional front engine school buses

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid (3 buses)	\$479,697.00	\$462,717.00	No Bid
Less Trade-In Bus #9	(\$1,000.00)	(\$2,000.00)	
Less Trade-In Bus #11	(\$1,000.00)	(\$2,500.00)	
Gasoline engine in lieu of diesel engine (for 3)	\$66,000.00	-\$11,541.00	
TOTAL PRICE FOR THREE BUSES	\$543,697.00	\$446,676.00	

Recommend acceptance of low bid by School Bus Sales with gasoline engine.

A purchase order in the amount of \$446,676.00 will be issued to School Bus Sales.

Cedar Falls Community School District
Detail Comparison of 72 Passenger Conventional Bus Bid
January 14, 2026

Item	Original Specification	Hoglund Bus Sales Marshalltown, Iowa	School Bus Sales Waterloo, Iowa	Truck Center Comp. Omaha, NE
				No Bid
Bus Brand		International CE	BlueBird Vision	
Engine	Cummins ISB 220 hp	Cummins ISB	Cummins ISB-10	
Model Year		2027	2027	
Engine horsepower		6.7L 6 cyl 250 hp @ 2400 RPM	6.7L 6 cyl 220 HP @2400 RPM	
Accessory Outlet	Required	Yes	Yes	
Alternator Amps	Minimum 200 amp	Yes	Yes - 240 amp	
Auxiliary Fans	3 6" 2 speed required	Yes	Yes	
Axle # Front	12,000	10,000	8,500	
Axle # Back, Air Ride	19,000	21,000	21,000	
Backup Camera	Required	Yes	Yes	
Battery Capacity	2 batteries, 1200 CCA	3; 1980cca	3; 2100cca	
Block Heater	750 watt	750 watt	750 watt	
Bumper	Armor coated front and rear	Yes	Yes	
Control Switches	Rocker type preferred	Yes	Yes	
Door Entrance	Air/Electric	Air or Electric	Air	
Drivers Seat	Right/Left Adjustable	Yes	Yes	
Electrical System	Accessability panel	Yes	Yes	
Flooring & Covering	5/8" marine pywd/0.14 thk rub.	Yes	Yes	
Fuel Tank	100 gallon minimum	100 gal.	100 gal.	
Fuel Heater	Coolent inline required	Yes	Yes	
Heaters - Front	90,000 BTU	90,000	90,000	
Heaters - Stepwell	50,000 BTU	84,500	50,000	
Heaters - Under Seat	80,000 BTU	84,500	Yes, 2 x 50,000	
Instruments	10 required	Yes	Yes	
Passenger Seat	Brown cover with 3 pnt belt	Yes	Yes	
	1st three rows child harness	Yes	Yes	
Roof Hatches	2 required/Spheros low prof	Yes/Yes	Yes/Yes	
Stop Arm	SMI Defender series	Yes	Yes	
Tires & Rims	11R22.5 14 ply G662/Black	Yes	Yes	
Transmission	Allison PTS2500; Ext. filter	Yes/Yes	Yes/Yes	
Weather Front	Vinyl snap on	Yes	Yes	
Wheel Housing Rubber	Molded Rubber	Yes	Yes	
Windshield	Two piece curved	3 piece flat w/ no ctr bar	Yes	
 List Price		\$479,697.00	\$462,717.00	
Less Trade-in		-\$2,000.00	-\$4,500.00	
 Net Cost of Bus - Delivered		\$477,697.00	\$458,217.00	
Cost change for gas engine in lieu of diesel		\$66,000.00	-\$11,541.00	
 Net Cost of Gasoline engine bus - Delivered		\$543,697.00	\$446,676.00	

**Cedar Falls Community School District
1002 West First St.
Cedar Falls, Iowa 50613**

**NOTICE OF CONVENTIONAL SCHOOL BUS
BIDDING INSTRUCTIONS**

Sealed proposals will be received by the Board of Education of the Cedar Falls Community School District until 1:00 PM (CST), Tuesday, January 6, 2026, for furnishing three (3) 2026 or 2027 model year new conventional front engine school bus chassis and body to be completely equipped, manufactured, painted, and delivered to the school district no later than August 1, 2026.

Throughout these documents and specifications, the term "District" or "Owner" refers to the Cedar Falls Community School District. The term "vendor", "bidder", or "dealer" refers to the firm submitting a quotation for products or services to the District.

ALL BUS BODIES AND CHASSIS SHALL MEET OR EXCEED ALL OF THE SPECIFICATIONS FOR SCHOOL BUS BODIES AND CHASSIS CURRENTLY IN EFFECT IN IOWA, AND THE ADDITIONAL SPECIFICATIONS ATTACHED.

The School District will execute all necessary exemption forms submitted to it to establish any tax exemption to which it may be entitled as a public school district.

Bids may be made on forms supplied by the School District, or upon forms submitted by the bidder, provided that the bid shall include all items and descriptions thereof, and alternates which bidder wishes to submit a quotation, as contained in the forms provided by the School District.

The contract between the awarded bus dealer and the District may be canceled or annulled by the Cedar Falls Community School District Board of Education in whole or in part by written notice of default to the dealer upon non-performance or violation of contract terms. An award may be made to another bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the defaulting dealer shall be liable to the District for costs to the District in excess of the defaulted contract price. Failure of the dealer to deliver materials or services within the time stipulated on this bid, unless extended in writing by the Chief Financial Officer of the Cedar Falls Community School District, will also constitute as contract default.

Proposals will be received until 1:00 PM (CST), Tuesday, January 6, 2026, at the James L. Robinson Administration Center, 1002 West First St., Cedar Falls, Iowa at which time the bids will be opened and read aloud. All quotations received shall remain firm and without change in cost for a period of sixty (60) days after the bid opening date. Bid envelopes are to be marked "CONVENTIONAL SCHOOL BUS BID". Once a bid is opened, it may not be withdrawn without the consent of the District. Bidders are advised that the District is not responsible for the late delivery of bids by any delivery service, for any reason. Bid proposals arriving after the specified time and place will be returned to the bidder unopened. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable.

Notification of delivery of the completed school bus should be made five (5) days in advance in order that payment may be made at the time of delivery. If the District is not properly notified, payment may

not be made upon delivery. This payment, however, does not exclude the dealer from insuring that the bus body and chassis comply with all state and federal regulations, from any delivery setup that is required, from conducting an instructional in service of the operation of the vehicle, and performing any or all factory or extended service warranties (parts & labor) that accompanies the bus.

Upon request from the Iowa Department of Education, successful bidder must verify that chassis meets minimum standards for axles, brakes, exhaust system, noise level, horn, power and grade ability, and springs and body construction.

Final award (if made) will be no later than January 27, 2026. The Cedar Falls Community School District reserves the right to accept or reject any or all bids, or any part thereof, to waive informalities, technicalities and accept alternates as bid if it so desires. Bid may be rejected if the cost of this bid exceeds budgetary limits as established by District.

Dated in Cedar Falls, Iowa this 4th day of December, 2025.

CEDAR FALLS COMMUNITY SCHOOL DISTRICT
Cedar Falls, Iowa 50613

Denelle Gonnerman
Chief Financial Officer

Enclosures

**Cedar Falls Community School District
Cedar Falls, Iowa 50613**

CONVENTIONAL SCHOOL BUS SPECIFICATIONS

Sealed bids will be received by the Board of Education of the Cedar Falls Community School District, Cedar Falls, Iowa, up to 1:00 PM, Tuesday, January 6, 2026, at the James L. Robinson Administration Building for three (3) seventy-two (72) passenger conventional type school buses in accordance with the most recent State of Iowa School Bus Body and Chassis Requirements, and the following added conditions and specifications:

Year, Make & Model of Bus: _____

Diesel Engine Size: Cummins ISB-10 series 220 hp in-line 6 cylinder,

Model _____ Cu. In. _____ Cyl. _____ Rated HP at _____ RPM _____ Torque at _____ RPM

Engines must be equipped with fuel filter heaters.

Engines must have minimum five year/100,000 mile zero deductible parts and labor warranty

Additional specifications are as follows:

1. 11R22.5 tires highway front and mud/snow rear traction with 22.5x8.25 hub piloted wheels
2. Black steel rims
3. Air brakes
4. 12,000 lb min. front axle with 8,500 lb suspension
5. 21,000 lb min. rear axle 6.14 ratio with 21,000 lb rear air suspension
6. 100 gallon fuel tank
7. 750 watt block heater
8. 240 amp alternator
9. Three batteries with 2100 CCA
10. Battery disconnect switch .
11. Ammeter
12. Armor coated bumpers front and rear
13. Tilt and telescoping steering wheel
14. Three auxiliary fans
15. Back up camera with in dash display
16. Full length acoustic noise package
17. Side and rear windows tinted
18. Dual row LED dome lights with supervisor light on separate switch
19. AM/FM/MP3/PA with 8 speakers
20. Gray floor with koroseal studded step treads
21. Brown passenger seat covers with 3 point seat belts seats
22. First three rows both sides to be integrated child seats with 3 point seat belts
23. Air driver seat with RH and LH armrests with cloth insert
24. Air door control on entrance door with 3 position switch
25. 3M Diamond grade reflective tape
26. Curved two piece windshield
27. Wiper blades to be winter blades

- 28. Heaters
 - a. 90,000 BTU left front
 - b. 50,000 BTU mid-ship
 - c. 50,000 BTU rear with heater booster pump
- 29. Overhead emergency equipment compartment
- 30. Electric stop arm to be SMI Defender series
- 31. Electric cross arm
- 32. LED exterior lights
- 33. LED red light over rear emergency door
- 34. Exterior mirrors heated
- 35. Roof hatches to be Spheros low profile
- 36. School name on both sides of bus along belt line. Bus numbers by entrance door, front, and rear
- 37. REI Camera System
 - a. HD5 Series 1200 DVR 500 GB Hard Drive
 - b. Five cameras, Four, side mounted recessed internal cameras and one mounted external
 - c. External license plate camera with event marker

District will trade-in the following two buses. All miles are as of Nov 24, 2025:

#9 2012 Blue Bird Vision 65 passenger, diesel engine school bus with 136,272 miles. It will be traded-in AS IS.

#11 2013 Blue Bird 84 passenger transit, diesel engine bus with 113,789 miles. It will be traded-in AS IS.

**Cedar Falls Community School District
Cedar Falls, Iowa 50613**

CONVENTIONAL SCHOOL BUS BID PROPOSAL FORM

Proposal of _____ (Bidder) doing business
at _____, to the Board of Education, Cedar Falls Community School
District, Cedar Falls, Iowa (District).

The bidder, in compliance with bidding instructions and specifications, together with any Addendum(s), submits the following bid for the purchase of three (3) 72 passenger conventional front engine school buses, to be constructed, painted, and delivered to the District no later than August 1, 2026. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable. Exact bidder's specifications and information must be attached to this document.

Price for 72
Passenger bus

List price of bus @ \$ _____ Each _____ Total for 3

Less trade-in of bus #9

Less trade-in of bus #11 - _____

Net cost, delivery to Cedar Falls, Iowa (three buses) _____

Additional cost for extended diesel engine warranty of 10 years
200,000 miles, all parts and labor with zero deductible warranty _____ per bus

Additional cost for gasoline engine in lieu of diesel engine _____ per bus

Model Cu. In. ____ Cyl ____ Rated HP at ____ RPM ____ Torque at ____ RPM

Engines must have minimum five year/100,000 mile zero deductible parts and labor warranty
Indicate transmission if different than Allison PTS-2500. _____

Engine warranty repair location _____

Signature

Name of Firm

Date

Street Address

Telephone

City _____ State _____ Zip _____