

**Cedar Falls Community School District
Technology Network Equipment Bid
June 7, 2018**

Description	Quantity	CDW-G Vernon Hills, IL	Oxen Technology Ames, Iowa	Provantage, North Canton, OH	BetisDirect McLean, Virginia
Aruba 5406R 44 port managed switch	16	\$58,250.00	\$83,952.00	\$92,128.00	\$58,800.00
HP J9993A 8 port expansion module for 5406R	1	\$1,750.00	\$2,683.00	n/b	n/b
HP J9986A 24 port expansion module for 5406R	55	\$64,000.00	\$110,660.00	\$128,686.25	\$57,750.00
HP J9829A power supply for 5406R	32	\$16,600.00	\$21,984.00	\$25,816.00	\$16,800.00
Aruba 2930M 44 port managed rack switch	11	\$31,378.05	\$38,984.00	n/b	n/b
Aruba JL083A 4 port expansion module for 2930M	11	\$6,232.05	\$7,744.00	n/b	n/b
HP J9733A 2 port stacking module for 2930M	8	\$6,858.72	\$4,704.00	n/b	n/b
HP J9736A 10 ft. stacking cable for 2930M	4	\$538.20	\$672.00	n/b	n/b
Aruba X372 680 watt power supply	11	\$4,513.05	\$5,608.00	n/b	n/b
Aruba SFP+ J9150D transceiver module, 10 GbE	46	\$12,650.00	\$13,938.00	\$28,623.50	\$13,282.50
Aruba SFP+ J9151D transceiver module, 10 GbE	4	\$4,350.00	\$1,892.00	\$6,397.00	\$3,045.00
Aruba AP-315 wireless access points (wifi)	53	\$25,559.50	\$30,422.00	\$32,979.25	\$27,825.00
Aruba AP-335 wireless access points (wifi)	10	\$7,564.75	\$9,780.00	\$11,420.00	\$7,350.00
Aruba LIC-AP controller (wifi)	27	\$1,601.10	\$0.00	n/b	n/b
Technical support (wifi)	27	Included	Included	n/b	n/b
Aruba JW473AAE firewall license (wifi)	27	\$1,601.10	\$1,107.00	n/b	n/b
HP H2XX3E software support (wifi)	27	Included	Included	n/b	n/b
Freight	1	\$1,170.50	\$0.00	\$0.00	\$0.00
		\$244,617.02	\$334,130.00	\$326,050.00	\$184,852.50
Less e-rate discount		-\$57,948.00	-\$67,037.00	\$0.00	\$0.00
Net Cost		\$186,669.02	\$267,093.00	\$326,050.00	\$184,852.50

Note: BetisDirect & Provantage did not provide pricing on all items within the bid.