

Cedar Falls Community Schools  
1002 West First Street  
Cedar Falls, Iowa 50613

BUS BID REPORT

**Base Bid for 72 Passenger Conventional Front Engine School Bus**

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid (2 buses)	\$280,000.00	\$269,774.00	No Bid
Less Trade-In Bus #32	(\$500.00)	(\$2,500.00)	
Less Trade-In Bus #37	(\$500.00)	(\$2,000.00)	
Extended diesel engine warranty	\$8,000.00	NA	
Gasoline engine in lieu of diesel engine	NA	-\$7,880.00	
TOTAL PRICE FOR TWO BUSES	\$287,000.00	\$257,394.00	No Bid

Recommend acceptance of low bid by School Bus Sales, both buses with gasoline engine in lieu of diesel.

**Base Bid for 30 Passenger Conventional School Bus**

	Hoglund Bus Co. (IC)	School Bus Sales (Blue Bird)	Truck Center Companies (Thomas)
Base Bid	No Bid	\$107,655.00	No Bid
Less Trade-In Bus #28		(\$2,000.00)	
TOTAL	No Bid	\$105,655.00	No Bid

Recommend acceptance of low bid by School Bus Sales.

**Cedar Falls Community School District**  
**Detail Comparison of 72 Passenger Conventional Bus Bid**  
**January 29, 2024**

Item	Original Specification	Hoglund Bus Sales Marshalltown, Iowa	School Bus Sales Waterloo, Iowa	Truck Center Comp. Omaha, NE
				<b>No Bid</b>
Bus Brand		International CE	BlueBird Vision	
Engine	Cummins ISB 220 hp	Cummins ISB	Cummins ISB-10	
Model Year		2025	2025	
Engine horsepower		6.7L 6 cyl 220 hp @ 2400 RPM	6.7L 6 cyl 220 HP @2400 RPM	
Accessory Outlet	Required	Yes	Yes	
Air Cleaner	Required	Yes	Yes	
Air Intake	Required	Yes	Yes	
Alternator Amps	Minimum 200 amp	Yes	Yes - 240 amp	
Auxiliary Fans	3 6" 2 speed required	Yes	Yes	
Axle # Front	12,000	12,000	12,000	
Axle # Back, Air Ride	19,000	21,000	21,000	
Backup Warning Syst.	Required	Yes	Yes	
Battery Capacity	2 batteries, 1200 CCA	3; 1980cca	3; 2100cca	
Block Heater	750 watt	750 watt	750 watt	
Headroom	77"	78"	77"	
Brakes, Air - Front	16.2" x 6"	16.5 x 5	16.5" x 5"	
Brakes, Air - Back	16.2" x 8.2"	16.5 x 7	16.5" x 7"	
Brakes - Auto Skack Adj	Required	Yes	Yes	
Brakes - Outboard Drum	Required	Yes	Yes	
Brakes - ABS	Required	Yes	Yes	
Bumper	8" Front & 9.5" Rear (min)	Yes/12"	Yes	
Bus Frame Strength	50,000 min tensile strength	Yes	Yes	
Control Switches	Rocker type preferred	Yes	Yes	
Coolant	Recovery tank filtered system	Yes	Yes	
Crossing Gate	Required w/ manual interrupt	Yes/Yes	Yes/Yes	
Crossover Mirrors	Min two Convex Heated	Yes	Yes	
Dome Lights	Supervisor Switch	Yes	Yes	
Door Entrance	Air/Electric	Air or Electric	Air	
Drive Shaft w/ guards	Required	Yes	Yes	
Drivers Seat	Right/Left Adjustable	Yes/No Rt. side rest arm	Yes	
Electrical System	Accessibility panel	Yes	Yes	
Emergency Exit	1 rear door/4 window required	Yes	Yes	
Emergency Equipment	10-BC17; 36 unit first aid kit; cleanup; triangles	Yes; Yes Yes; Yes	Yes; Yes Yes; Yes	
Engine Fan	Required	Yes	Yes	
Tilt Fwrd Engine Hood	Required	Yes	Yes	
Exhaust System	Side or Rear Discharge	Side	Side	
Flooring & Covering	5/8" marine pywd/0.14 thk rub.	Yes	Yes	
Fuel Tank	90 gallon minimum	100 gal.	100 gal.	
Fuel Heater	Coolent inline required	Yes	Yes	
Headlamps	sealed beam required	Yes	Yes	
Header Pad	Required	Yes	Yes	
Heaters - Front	90,000 BTU	90,000	90,000	
Heaters - Stepwell	50,000 BTU	50,000	50,000	
Heaters - Under Seat	80,000 BTU	Yes, 2 x 50,000	Yes, 2 x 50,000	
Horn	120dB @ 3 ft	Yes	Yes	
Insulation	Fiberglass, 2" min	Yes	Yes	
Instruments	10 required	Yes	Yes	
Lettering	As required by law	Yes	Yes	
Lights	As required by law	Yes/ECM	Yes	
Mirrors	2 6.5 x 10 flat & convex/heated	Yes - 8 x 12	Yes	
Mud Flaps	Required	Yes	Yes	
Oil Filter	Element or cartridge type	Yes	Yes	
Passenger Seat	DOT school bus seat, seat belt ready	42 oz.	42 oz.	
Power Grade Ability	30 mph @ 3.7% grade min.	Yes	Yes	

Radio	AM/FM/CD w/ 8 speakers	Yes	Yes - includes mp3
Reflective Tape	Required	Yes	Yes
Roof Hatches	2 required/Transpec	Yes/Yes	Yes - Spheros
Rub Rail	4 required	Yes	Yes
Service Access	Minimum 5 required	Yes	Yes
Shock Absorbers	double acting piston type	Yes	Yes
Steering Gear	HD w/ tilt & telescoping	Yes	Yes
Stop Arm	Transpec 7000, 2 required	Yes	Yes
Stop/Tail Lights	4 required	Yes	Yes
Strobe Light	Low profile 200 can. Min.	Yes	Yes
Sun Visor	Tinted required	Yes	Yes
Tires & Rims - Front	11R22.5 14 ply G662	Yes - Goodyear	Yes - Kumho
Tires & Rims - Back	11R22.5 14 ply G282	Yes - Goodyear	Yes - Kumho
Throttle/Cruise	Electronic required	Yes	Yes
Tow Hooks, front/rear	Required	Yes	Yes
Transmission	Allison PTS2500; Ext. filter	Yes/Yes	Yes/Yes
Turn Signals	2 front/rear w/ side required	Yes	Yes
Vandal Lock	Required	Yes	Yes
Ventilator, static front	Required	Yes	Yes
Voltage Regulator	Internal/External	Yes/Internal	Yes/Internal
Weather Front	Vinyl snap on	Yes	Yes
Wheel Base	252" min	276"	273"
Wheel Housing Rubber	Molded Rubber	Yes	Yes
Windshield	Two piece curved	3 piece flat w/ no ctr bar	Two piece curved
Windship Wipers	Wet arm w/ intermittent req.	Yes	Yes
List Price		\$280,000.00	\$269,774.00
Less Trade-in		-\$1,000.00	-\$4,500.00
Net Cost of Bus - Delivered		\$279,000.00	\$265,274.00
Cost change for gas engine in lieu of diesel		N/A	-\$7,880.00
Net Cost of Gasoline engine bus - Delivered		N/A	\$257,394.00

**Cedar Falls Community School District  
1002 West First St.  
Cedar Falls, Iowa 50613**

**NOTICE OF CONVENTIONAL SCHOOL BUS  
BIDDING INSTRUCTIONS**

Sealed proposals will be received by the Board of Education of the Cedar Falls Community School District until 1:00 PM (CST), Monday, January 29, 2024, for furnishing two (2) 2024 or 2025 model year new conventional front engine school bus chassis and body to be completely equipped, manufactured, painted, and delivered to the school district no later than August 1, 2024.

Throughout these documents and specifications, the term "District" or "Owner" refers to the Cedar Falls Community School District. The term "vendor", "bidder", or "dealer" refers to the firm submitting a quotation for products or services to the District.

ALL BUS BODIES AND CHASSIS SHALL MEET OR EXCEED ALL OF THE SPECIFICATIONS FOR SCHOOL BUS BODIES AND CHASSIS CURRENTLY IN EFFECT IN IOWA, AND THE ADDITIONAL SPECIFICATIONS ATTACHED.

The School District will execute all necessary exemption forms submitted to it to establish any tax exemption to which it may be entitled as a public school district.

Bids may be made on forms supplied by the School District, or upon forms submitted by the bidder, provided that the bid shall include all items and descriptions thereof, and alternates which bidder wishes to submit a quotation, as contained in the forms provided by the School District.

The contract between the awarded bus dealer and the District may be canceled or annulled by the Cedar Falls Community School District Board of Education in whole or in part by written notice of default to the dealer upon non-performance or violation of contract terms. An award may be made to another bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the defaulting dealer shall be liable to the District for costs to the District in excess of the defaulted contract price. Failure of the dealer to deliver materials or services within the time stipulated on this bid, unless extended in writing by the Director of Business Affairs of the Cedar Falls Community School District, will also constitute as contract default.

Proposals will be received until 1:00 PM (CST), Monday, January 29, 2024, at the James L. Robinson Administration Center, 1002 West First St., Cedar Falls, Iowa at which time the bids will be opened and read aloud. All quotations received shall remain firm and without change in cost for a period of sixty (60) days after the bid opening date. Bid envelopes are to be marked "CONVENTIONAL SCHOOL BUS BID". Once a bid is opened, it may not be withdrawn without the consent of the District. Bidders are advised that the District is not responsible for the late delivery of bids by any delivery service, for any reason. Bid proposals arriving after the specified time and place will be returned to the bidder unopened. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable.

Notification of delivery of the completed school bus should be made five (5) days in advance in order that payment may be made at the time of delivery. If the District is not properly notified, payment may

not be made upon delivery. This payment, however, does not exclude the dealer from insuring that the bus body and chassis comply with all state and federal regulations, from any delivery setup that is required, from conducting an instructional in service of the operation of the vehicle, and performing any or all factory or extended service warranties (parts & labor) that accompanies the bus.

Upon request from the Iowa Department of Education, successful bidder must verify that chassis meets minimum standards for axles, brakes, exhaust system, noise level, horn, power and grade ability, and springs and body construction.

Final award (if made) will be no later than February 13, 2024. The Cedar Falls Community School District reserves the right to accept or reject any or all bids, or any part thereof, to waive informalities, technicalities and accept alternates as bid if it so desires. Bid may be rejected if the cost of this bid exceeds budgetary limits as established by District.

Dated in Cedar Falls, Iowa this 10<sup>th</sup> day of January, 2024.

CEDAR FALLS COMMUNITY SCHOOL DISTRICT  
Cedar Falls, Iowa 50613

Denelle Gonnerman  
Chief Financial Officer

Enclosures

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**CONVENTIONAL SCHOOL BUS SPECIFICATIONS**

Sealed bids will be received by the Board of Education of the Cedar Falls Community School District, Cedar Falls, Iowa, up to 1:00 PM, Monday, January 29, 2024, at the James L. Robinson Administration Building for two (2) seventy-two (72) passenger conventional type school buses in accordance with the most recent State of Iowa School Bus Body and Chassis Requirements, and the following added conditions and specifications:

**Year, Make & Model of Bus:** \_\_\_\_\_

**Diesel Engine Size:** Cummins ISB-10 series 220 hp in-line 6 cylinder,

Model \_\_\_\_\_ Cu. In. \_\_\_\_\_ Cyl \_\_\_\_\_ Rated HP at \_\_\_\_\_ RPM \_\_\_\_\_ Torque at \_\_\_\_\_ RPM

Engines must be equipped with fuel filter heaters.

Engines must have minimum five year/100,000 mile zero deductible parts and labor warranty

**Additional specifications are as follows:**

1. 11R22.5 tires highway front and mud/snow rear traction with 22.5x8.25 hub piloted wheels
2. Black steel rims
3. Air brakes
4. 12,000 lb min. front axle with 8,500 lb suspension
5. 21,000 lb min. rear axle 6.14 ratio with 21,000 lb rear air suspension
6. 100 gallon fuel tank
7. 750 watt block heater
8. 240 amp alternator
9. Three batteries with 2100 CCA
10. Battery disconnect switch
11. Ammeter
12. Armor coated bumpers front and rear
13. Tilt and telescoping steering wheel
14. Three auxiliary fans
15. Back up camera with in dash display
16. Full length acoustic noise package
17. Side and rear windows tinted
18. Dual row LED dome lights with supervisor light on separate switch
19. AM/FM/MP3/PA with 8 speakers
20. Gray floor with koroseal studded step treads
21. Brown passenger seat covers with 3 point seat belts seats
22. First three rows both sides to be integrated child seats with 3 point seat belts
23. Air driver seat with RH and LH armrests with cloth insert
24. Air door control on entrance door with 3 position switch
25. 3M Diamond grade reflective tape
26. Curved two piece windshield
27. Wiper blades to be winter blades

28. Heaters

- a. 90,000 BTU left front
- b. 50,000 BTU mid-ship
- c. 50,000 BTU rear with heater booster pump

29. Overhead emergency equipment compartment

30. Electric stop arm to be SMI Defender series

31. Electric cross arm

32. LED exterior lights

33. LED red light over rear emergency door

34. Exterior mirrors heated

35. Roof hatches to be Spheros low profile

36. School name on both sides of bus along belt line. Bus numbers by entrance door, front, and rear

37. REI Camera System

- a. HD5 Series 1200 DVR 500 GB Hard Drive
- b. Five cameras, Four, side mounted recessed internal cameras and one mounted external
- c. External license plate camera with event marker

District will trade-in the following two buses. All miles are as of Jan 1<sup>st</sup>, 2024:

#32 2011 Blue Bird Type D 84 passenger Transit, diesel engine school bus with 115,158 miles. It will be traded-in AS IS.

#37 2011 Blue Bird Type C 65 passenger conventional, diesel engine bus with 117,339 miles. It will be traded-in AS IS.

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**CONVENTIONAL SCHOOL BUS BID PROPOSAL FORM**

Proposal of \_\_\_\_\_ (Bidder) doing business  
at \_\_\_\_\_, to the Board of Education, Cedar Falls Community School  
District, Cedar Falls, Iowa (District).

The bidder, in compliance with bidding instructions and specifications, together with any Addendum(s), submits the following bid for the purchase of two (2) 72 passenger conventional front engine school buses, to be constructed, painted, and delivered to the District no later than August 1, 2024. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable. Exact bidder's specifications and information must be attached to this document.

List price of bus @ \_\_\_\_\_ each \_\_\_\_\_ total

Less trade-in bus #32 - \_\_\_\_\_

Less trade-in bus #37 - \_\_\_\_\_

Net cost, delivery to Cedar Falls, Iowa (two buses) \_\_\_\_\_

Additional cost for extended diesel engine warranty of 10 years  
200,000 miles, all parts and labor with zero deductible warranty \_\_\_\_\_ EACH

Additional cost for gasoline engine in lieu of diesel engine \_\_\_\_\_ EACH

Model \_\_\_\_\_ Cu. In. \_\_\_\_\_ Cyl \_\_\_\_\_ Rated HP at \_\_\_\_\_ RPM \_\_\_\_\_ Torque at \_\_\_\_\_ RPM

Engines must have minimum five year/100,000 mile zero deductible parts and labor warranty  
Indicate transmission if different than Allison PTS-2500. \_\_\_\_\_

Engine warranty repair location \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name of Firm

\_\_\_\_\_  
Date

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
City State Zip



**Cedar Falls Community School District  
1002 West First St.  
Cedar Falls, Iowa 50613**

**NOTICE OF CONVENTIONAL TYPE A SCHOOL BUS BID  
BIDDING INSTRUCTIONS**

Sealed proposals will be received by the Board of Education of the Cedar Falls Community School District until 1:00 PM (CST), Monday, January 29, 2024, for furnishing one (1) 2024 or 2025 model year new conventional type A 30 passenger school bus chassis and body to be completely equipped, manufactured, painted, and delivered to the school district no later than August 1, 2024.

Throughout these documents and specifications, the term "District" or "Owner" refers to the Cedar Falls Community School District. The term "vendor", "bidder", or "dealer" refers to the firm submitting a quotation for products or services to the District.

ALL BUS BODIES AND CHASSIS SHALL MEET OR EXCEED ALL OF THE SPECIFICATIONS FOR SCHOOL BUS BODIES AND CHASSIS CURRENTLY IN EFFECT IN IOWA, AND THE ADDITIONAL SPECIFICATIONS ATTACHED.

The School District will execute all necessary exemption forms submitted to it to establish any tax exemption to which it may be entitled as a public school district.

Bids may be made on forms supplied by the School District, or upon forms submitted by the bidder, provided that the bid shall include all items and descriptions thereof, and alternates which bidder wishes to submit a quotation, as contained in the forms provided by the School District.

The contract between the awarded bus dealer and the District may be canceled or annulled by the Cedar Falls Community School District Board of Education in whole or in part by written notice of default to the dealer upon non-performance or violation of contract terms. An award may be made to another bidder, or, articles specified may be purchased on the open market similar to those so terminated. In either event, the defaulting dealer shall be liable to the District for costs to the District in excess of the defaulted contract price. Failure of the dealer to deliver materials or services within the time stipulated on this bid, unless extended in writing by the Director of Business Affairs of the Cedar Falls Community School District, will also constitute as contract default.

Proposals will be received until 1:00 PM (CST), Monday, January 29, 2024, at the James L. Robinson Administration Center, 1002 West First St., Cedar Falls, Iowa at which time the bids will be opened and read aloud. All quotations received shall remain firm and without change in cost for a period of sixty (60) days after the bid opening date. Bid envelopes are to be marked "CONVENTIONAL TYPE A SCHOOL BUS BID". Once a bid is opened, it may not be withdrawn without the consent of the District. Bidders are advised that the District is not responsible for the late delivery of bids by any delivery service, for any reason. Bid proposals arriving after the specified time and place will be returned to the bidder unopened. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable.

Notification of delivery of the completed school bus should be made five (5) days in advance in order that payment may be made at the time of delivery. If the District is not properly notified, payment may

not be made upon delivery. This payment, however, does not exclude the dealer from insuring that the bus body and chassis comply with all state and federal regulations, from any delivery setup that is required, from conducting an instructional in service of the operation of the vehicle, and performing any or all factory or extended service warranties (parts & labor) that accompanies the bus.

Upon request from the Iowa Department of Education, successful bidder must verify that chassis meets minimum standards for axles, brakes, exhaust system, noise level, horn, power and grade ability, and springs and body construction.

Final award (if made) will be no later than February 13, 2024. The Cedar Falls Community School District reserves the right to accept or reject any or all bids, or any part thereof, to waive informalities, technicalities and accept alternates as bid if it so desires. Bid may be rejected if the cost of this bid exceeds budgetary limits as established by District.

Dated in Cedar Falls, Iowa this 10<sup>th</sup> day of January, 2024.

CEDAR FALLS COMMUNITY SCHOOL DISTRICT  
Cedar Falls, Iowa 50613

Denelle Gonnerman  
Chief Financial Officer

Enclosures

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**CONVENTIONAL TYPE A SCHOOL BUS SPECIFICATIONS**

Sealed bids will be received by the Board of Education of the Cedar Falls Community School District, Cedar Falls, Iowa, up to 1:00 PM, Monday, January 29, 2024, at the James L. Robinson Administration Building for one (1) thirty (30) passenger conventional type A school bus in accordance with the most recent State of Iowa School Bus Body and Chassis Requirements, and the following added conditions and specifications:

**Year, Make & Model of Bus:** \_\_\_\_\_

Gas engine Ford or GM chassis

Engines must have minimum five year/100,000 mile zero deductible parts and labor warranty

**Additional specifications are as follows:**

1. Automatic transmission
2. Wheels painted black
3. Hydraulic brakes
4. Tilt steering wheel
5. 4,600 lb min. front axle with 4.600 lb front suspension
6. 9,600 lb min rear axle 4.10 ration with 9,600 lb rear suspension
7. Back up camera with in dash display
8. 32 gallon fuel tank GM or 40 gallon tank Ford
9. 220 amp alternator
10. Side and rear windows tinted
11. Dual row LED dome lights with supervisor light on separate switch
12. AM/FM/MP3/PA with 4 speakers
13. Gray floor with koroseal studded step treads
14. Brown passenger seat covers with 3 point seat belt seats
15. All rows both sides to be integrated child seats with 3 point seat belts
16. Electric door control on entrance door with 3 position switch
17. 3M Diamond grade reflective tape
18. Wiper blades to be winter blades
19. Heaters
  - a. 50,000 BTU rear with heater booster pump
20. Electric stop arm to be SMI Defender series
21. Electric cross arm
22. LED exterior lights
23. LED red light over rear emergency door
24. Exterior mirrors heated
25. School name on both sides of bus along belt line. Bus numbers by entrance door, front, and rear
26. Armor coated bumpers front and rear
27. Roof hatches to be Spheros low profile
28. REI Camera System
  - a. HD5 Series 1200 DVR 500 GB Hard Drive
  - b. Three side mounted recessed internal cameras and one mounted external

c. External license plate camera with event marker

District will trade-in the following bus. All miles are as of Jan 1<sup>st</sup>, 2024:

#28 2013 Thomas Chevrolet Minitour Special needs bus with wheel chair lift and track tie down. It has 55,393 miles. It will be traded-in AS IS.

**Cedar Falls Community School District  
Cedar Falls, Iowa 50613**

**CONVENTIONAL TYPE A SCHOOL BUS BID PROPOSAL FORM**

Proposal of \_\_\_\_\_ (Bidder) doing business  
at \_\_\_\_\_, to the Board of Education, Cedar Falls Community School  
District, Cedar Falls, Iowa (District).

The bidder, in compliance with bidding instructions and specifications, together with any Addendum(s), submits the following bid for the purchase of one type A 30 passenger conventional school bus, to be constructed, painted, and delivered to the District no later than August 1, 2024. Prices quoted shall equal or exceed any and all discounts available through the National Joint Powers Alliance, if applicable. Exact bidder's specifications and information must be attached to this document.

Price for Bus

List price of bus

\_\_\_\_\_

Less trade-in bus #28

- \_\_\_\_\_

Net cost, delivery to Cedar Falls, Iowa

\_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name of Firm

\_\_\_\_\_  
Date

\_\_\_\_\_  
Street Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
City State Zip