

Cedar Falls Community School District  
Network Equipment Replacement Bid  
April 24, 2017

Equipment	Model/Part#	Quantity	CDW-G Vernon Hills, Illinois	DHE Computer System Centennial, Colorado	Dice Communications Omaha, Nebraska	Kinetic Technologies San Jose, California	Oxen Technology Ames, Iowa	Rick's Computers Danbury, Iowa
<b>Bid Package #1</b>								
Aruba 5406R 44GT PoE+ and 4-port SFP+ (No PSU) v3 z12 Switch	JL003A	28	\$109,200.00	\$189,571.76	\$112,890.40	\$201,880.28	\$186,872.00	\$173,292.00
Aruba HPE 5400R 1100W PoE+ z12 Power Supply	J9829A#ABA	56	\$30,970.80	\$50,703.52	\$36,660.96	\$55,838.72	\$51,240.00	\$47,320.00
Aruba HPE 5400R z12 Management Module	J9827A	4	\$4,498.20	\$7,364.20	\$5,324.60	\$7,935.00	\$7,444.00	\$6,816.00
Aruba HPE 5400R 8-port 1G/10GbE SFP+ with MACsec v3 z12 Module	J9993A	12	\$18,600.00	\$42,426.12	\$30,675.57	\$46,769.40	\$42,876.00	\$39,216.00
Aruba HPE 5400R 24-port 10/100/1000BASE-T PoE+ with MACsec v3 z12 Module	J9986A	14	\$21,700.00	\$37,120.30	\$26,839.25	\$40,879.44	\$37,520.00	\$34,272.00
Aruba HPE 1/2.5/5/10GBase-T (PoE+) x 8 Module	J9995A	9	\$13,950.00	\$31,819.59	\$23,006.68	\$34,586.82	\$32,157.00	\$28,998.00
Aruba HPE 5400R 20-port 10/100/1000BASE-T PoE+ 4-port 1G/10GbE SFP+ w MACsec v3 z12	J9990A	13	\$13,325.00	\$38,299.69	\$27,692.11	\$42,220.49	\$38,714.00	\$35,399.00
Aruba 3810M 40G 8 HPE Smart Rate PoE+ 1-slot Switch	JL076A	9	\$50,896.35	\$68,751.09	\$49,709.51	\$75,112.65	\$69,480.00	\$63,729.00
Aruba 2920-48G-POE+ 740w Switch	J9836A#ABA	48	\$113,162.40	\$187,116.48	\$117,076.96	\$204,025.44	\$187,248.00	\$171,072.00
Aruba HPE 2920 2-port 10GbE SFP+ Module	J9731A	53	\$21,578.40	\$39,006.94	\$28,203.80	\$41,946.85	\$39,432.00	\$36,050.00
Aruba HPE 2920 2-port Stacking Module	J9733A	8	\$3,668.40	\$6,005.76	\$4,342.36	\$6,620.64	\$6,072.00	\$5,552.00
Aruba HPE 2920 3.0m Stacking Cable	J9736A	4	\$538.20	\$881.12	\$637.08	\$1,016.00	\$892.00	\$848.00
Aruba HPE X132 10G SFP+ LC LR Transceiver	J9151A	31	\$22,475.00	\$63,718.64	\$46,070.64	\$67,630.22	\$14,043.00	\$58,063.00
Aruba HPE X132 10G SFP+ LC SR Transceiver	J9150A	132	\$36,300.00	\$101,137.08	\$73,124.95	\$112,738.56	\$36,432.00	\$93,456.00
Aruba HPE X121 1G SFP LC SX Transceiver	J4858C	24	\$3,510.00	\$5,746.32	\$4,154.80	\$6,672.00	\$1,056.00	\$5,376.00
Aruba 7220 (US) Controller	JW752A	2	\$29,787.30	\$37,566.32	\$27,160.92	\$41,501.60	\$37,960.00	\$36,050.00
Aruba AP-315 wireless access point	JW797A	471	\$252,856.35	\$345,271.26	\$249,633.41	\$395,225.52	\$349,011.00	\$331,584.00
Aruba AP-335 wireless access point	JW801A	20	\$17,037.00	\$24,975.40	\$18,057.49	\$28,589.50	\$25,240.00	\$23,980.00
Aruba IAP-275 outdoor wireless access point	JW255A	5	\$5,215.50	\$7,349.00	\$5,313.39	\$8,211.75	\$7,430.00	\$7,055.00
Subtotal			\$769,268.90	\$1,284,830.59	\$886,574.88	\$1,419,400.88	\$1,171,119.00	\$1,198,128.00
SHIPPING (not E-Rate eligible)			Included	not included	Included	not included	not included	not included
E-Rate Discount (50%)			\$384,634.45	\$642,415.29	\$443,287.44	\$709,700.44	\$585,559.50	\$599,064.00
<b>NET TOTAL - Network Hardware</b>			<b>\$384,634.45</b>	<b>\$642,415.30</b>	<b>\$443,287.44</b>	<b>\$709,700.44</b>	<b>\$585,559.50</b>	<b>\$599,064.00</b>

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Package #2								
CyberPower Smart App Sinewave PR2200LCDRT2UN - UPS - 1980 Watt - 2150 VA	PR2200LCDRT2UN	55	\$41,250.00	\$42,155.85	\$38,203.90	\$50,624.75	\$46,035.00	\$43,615.00
CyberPower Smart App Sinewave PR3000LCDRTL2UN - UPS - 3000 Watt/3000 VA	PR3000LCDRTL2UN	28	\$31,500.00	\$26,474.00	\$23,991.93	\$31,571.96	\$28,672.00	\$27,132.00
Subtotal			\$72,750.00	\$68,629.85	\$62,195.83	\$82,196.71	\$74,707.00	\$70,747.00
SHIPPING (not eRate eligible)			Included	not included	Included	not included	not included	not included
E-Rate Discount (50%)			\$36,375.00	\$34,314.92	\$31,097.91	\$41,098.35	\$37,353.50	\$35,373.50
NET TOTAL - UPS equipment			\$36,375.00	\$34,314.93	\$31,097.92	\$41,098.36	\$37,353.50	\$35,373.50

Note: Four additional quotations received were rejected due to not bidding all equipment requested or bidder was not authorized to sell OEM to District.

Recommendation: Accept low quote - Package #1 - CDW-G, Vernon Hills, Illinois \$384,634.45 net cost after E-Rate discount.

Accept low quote - Package #2 - Dice Communications, Omaha, Nebraska \$31,097.92 net cost after E-Rate discount.